

# Raymond John Sweeney

## Personal Information

### Address

Alpharetta, Ga 30004

### Phone

770-545-5617

### E-mail

[RJ@WreckCheckAtlanta.com](mailto:RJ@WreckCheckAtlanta.com)

[RJ@TheBestAutoBroker.com](mailto:RJ@TheBestAutoBroker.com)

### Websites

[www.wreckcheckatlanta.com](http://www.wreckcheckatlanta.com)

[www.thebestautobroker.com](http://www.thebestautobroker.com)

## Education

August/2003 – May/2007

### Bachelor of Science and Business Administration

Auburn University - Auburn, AL

## I - Car Classes Classification

AHS01e Advanced High Strength Steel

Air02e Air Conditioning Part 1

Air03e Air Conditioning Part 2

ALT01e Electric & Hybrid Vehicles

ALT02 Hybrid and Alternative Vehicles

AP035E01 Determining Overall Vehicle  
Repairability

AP050E01 Processing Vehicle Salvage

CFR01e Introduction to Carbon Fiber

CYC01v Overview of Cycle Time

Improvement for the Collision Repair  
Process

DAM01e Vehicle Identification,

Estimating Systems, and Terminology

DAM03e Mechanical Systems Analysis

DAM05e Aluminum Panels and

Structures Damage Analysis

DAM06v Steering and Suspension

Damage Analysis

DAM07e Damage Analysis of Advanced

Automotive Systems

DAM08e Advanced Materials Damage

Analysis

DAM09e Hail, Theft Vandalism Damage

Analysis

DAM10e Exterior Panels Damage Analysis

DAM12e Steel Structures Steel Structures

Damage Analysis

DAM13e Basic Electronics Damage

Analysis

## Professional Experience

Mar 2017 -  
Current

### Owner

*Wreck Check Atlanta, Atlanta, GA*

*Currently perform duties as the ASE Certified Estimator, ASE Certified Structural Technician, I-CAR Platinum Auto Physical Damage Appraiser, I-Car Platinum Refinish Technician, and a Licensed Auto Damage Appraiser in North and South Carolina.*

- Successfully assist clients in the recovery of over 2,000 Diminished Value and Total Loss claims, along with helping them with Appraisal Clause negotiations.
- Demonstrate good negotiation skills by testifying for clients before Magistrate and State Courts throughout the State of Georgia.
- Prepare Diminished Value Assessments, Gap Insurance Estimates, Total Loss Assessments, and executed post-repair inspections.
- Develop key operational initiatives to drive and maintain substantial business growth.

Aug 2021 -  
Current

### Owner

*Sweeney's Auto Sales, Alpharetta, GA*

*Perform operations as a licensed used motor vehicle in the State of Georgia.*

- Performed sales and purchases for all kinds of used motor vehicles.
- Generated positive results by focusing on customer service and employee development.

*Closed sales by overcoming objections, asking for sales, negotiating price and completing purchase contracts*

Oct 2016 –  
Sept 2017

### General Manager

*Osborne Bodyworks, Lilburn, GA*

- Successfully completed over 500 estimates and repair plans.
- Enhanced operational efficiency and productivity by managing budgets, accounts and costs.
- Developed a results-driven and efficient production system to streamline operations.
- Proficiently negotiated repair costs with Insurance Companies and Customers.
- Managed day-to-day business operations.

July 2016 –  
Oct 2016

### Front End Estimator and Supplement Coordinator

*Performance Auto Collision, Alpharetta, GA*

- *Completed over 300 estimates and repair plans during the 3-month tenure.*
- Adroitly explained repair processes and damages to Insurance Adjusters.
- Developed and maintained courteous and effective working relationships.
- Resolved conflicts and negotiated mutually beneficial agreements between parties.

May 2006 –  
Jun 2016

### Vice President & General Manager

*Cherokee Collision Centers, Marietta | Canton, GA*

- *Successfully achieved the following numbers by performing diligently in different operations:*
  - *Completed over 10,000 Repair Plans and Vehicle Estimates.*
  - *Enhanced sales revenue from \$160,000/month to \$405,000/month.*
- *Hired, trained, and monitored all new inductees and ensured they started performing exceptionally as soon as possible.*
- *Implemented 5S, Six Sigma, and Theory of Constraints to streamline operations.*
- *Successfully received certification for several automobile brands, including Honda, Chevrolet, Acura, General Motors, Infinity, Hyundai, Nissan, Ford and Ford Aluminum.*

DAM14e Flood and Fire Damage Analysis  
 DAM15 Advanced Steering and Suspension Systems Damage Analysis  
 EAO25E01 Analyzing Damage from Natural Causes  
 EA105E01 Analyzing Fire Damage  
 EXT03e Bolted-On Exterior Panels Part 1  
 EXT04e Bolted-On Exterior Panels Part 2  
 FOM01 Automotive Foams  
 GLA01e Moveable Glass  
 GLA02e Stationary Glass  
 HAP01e Hazardous Airborne Pollutant Reduction  
 HEAO2e Cooling System Operation and Parts  
 HON01e Collision Repair for Honda and Acura Vehicles  
 HON10e Using Honda & Acura Service Information  
 HON11e Honda & Acura High-Strength Steel Repair  
 HON12e Honda & Acura Restraints Collision Repair  
 HON14e Honda & Acura Electrical Collision Repair  
 HON15e Honda & Acura A/C Collision Repair  
 HON16e Honda & Acura TPMS Collision Repair  
 HWD01e Hazardous Material Storage and Disposal  
 LSC04e Automotive Lighting  
 NIO0sE01 Safety Shield Systems  
 NIO02E01 Nissan Repair Considerations  
 PLA03 Plastic and Composite Repair  
 QUA01e Inspecting Repairs for Quality Control  
 RCY01e Recycled Parts for Collision Repair  
 REF01e Refinishing Equipment  
 REF02e Surface Preparation and Masking  
 REF04e Detailing  
 REF08e Refinish Material Application and Blending  
 RF015E01 Masking  
 STS01e Cosmetic Straightening Steel  
 STO60E01 Advanced High-Strength Steel  
 TRM02e Removing and Installing Hardware Interior Trim  
 TRM03e Removing and Installing Exterior Trim, Pinstripes, and Decals  
 WCS06e Steel GMA(MIG) Welding Theory  
 WKRO1v Hazardous Materials, Personal Safety, and Refinish Safety  
 WNW01e Wind Noise and Water Leak  
 VT245E01 Using Vehicle Maker Repair Procedures  
 VT019E01 Vehicle Technology and Trends 2019  
 VT215E01 Camera Calibration, Inspection, & Initialization Requirements  
 VT265E01 Post Repair Advanced Driver Assistance Systems (ADAS) Testing  
 VT018E01 Vehicle Technology and Trends 2018  
 Parts and Hardware Storage  
 Applying Your Diagnostic Skills 2  
 Windshields and Advanced Driver Assist Systems Testing  
 Understanding Refinish Defects Part 1  
 Understanding Refinish Defects Part 2  
 Vehicle Construction Material Types

Jun 2003 –  
 May 2007

- Devised results-focused procedures for autobody repair (front office and production).
- Responsible for managing the company's website, social media channels, and SEO practices.
- Demonstrated sound capabilities in all three estimating systems (ADP, CCC, and Ultra mate).

## Used Car Internet Sales Manager

*Gene's Machines, Marietta, GA*

- Created spreadsheets using Microsoft Excel for daily, weekly and monthly reporting.
- Sold used to customers online.
- Carried out day-day-day duties accurately and efficiently.
- Drove operational improvements, which resulted in savings and improved profit margins.

## Licenses

Licensed Used Motor Vehicle Dealer: License No UCAR049925  
 South Carolina Auto Physical Damage Appraiser: License No. 19208556  
 North Carolina Motor Vehicle Damage Appraiser: License No. 19208556  
 I-CAR Auto Physical Damage Appraiser: ID No. 2705857  
 ASE Certified Structural Analysis & Damage Repair: ID No. 1965-0673  
 ASE Certified Damage Analysis & Estimating: ID No. 1965-0673  
 Mobile Air Conditioning Society Certified (MACS): No. 1119724  
 I-CAR Platinum Individual: ID No. 2705857

## Professional Affiliations and Training

**AzkoNobel:** Process Centered Environment (PCE) Boot Camp  
**AzkoNobe:** Process Centered Environment (PCE) Users Group Participant  
**AzkoNobel:** National Performance Group Meeting Participant  
 Discover Leadership Training: Game Changer Program Participant  
**AzkoNobel:** S5 Class

## Professional Attributes

Quality Control Management  
 Lean Management Implementation  
 Coaching and mentoring  
 Business development  
 Business planning  
 Project management  
 Staff management  
 Negotiation  
 Operations management  
 Financial management  
 Relationship building  
 Microsoft Office Suite  
 Other Technical Tools (ABS Management, Summit CRS Management, CCC One Management, Profitnet, Alldata, PMCLogic, PartsTrader, OEConnection)



**STATE OF GEORGIA**

**BRAD RAFFENSPERGER, Secretary of State**

State Board of Registration of Used Motor Vehicle Dealers  
and Used Motor Vehicle Parts

LICENSE NO. UCAR049925

Sweeney's Auto Sales

**Raymond John Sweeney**

12600 Deerfield Parkway Suite 100 Room 1017

Alpharetta GA 30004

**Used Motor Vehicle Dealer**

**Broker**

EXP DATE - 03/31/2022 Status: Active

Issue Date: 11/23/2021

A pocket-sized license card is below. Above is an enlarged copy of your pocket card.

Please make note of the expiration date on your license. It is your responsibility to renew your license before it expires. Please notify the Board if you have a change of address.

Wall certificates suitable for framing are available at cost, see board fee schedule. To order a wall certificate, please order from the web site – [www.sos.ga.gov/plb](http://www.sos.ga.gov/plb).

Please refer to Board Rules for any continuing education requirements your profession may require.

Georgia State Board of Professional Licensing

237 Coliseum Drive

Macon GA 31217

Phone: (404) 424-9966

[www.sos.ga.gov/plb](http://www.sos.ga.gov/plb)

Sweeney's Auto Sales  
1525 Horse Shoe Creek Lane  
Cumming GA 30041



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12600 Deerfield Parkway Suite 100 Room 1017

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**Broker**

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Issue Date: 11/23/2021



## ASE Certification Status

Sweeney, Raymond

Created: December 20, 2020

Cumming, GA 30041-8167

8:24:07 AM

ASE ID: ASE-1965-0673

This individual currently has the ASE certification status shown below:



### Current ASE Designations

#### Certificates

Collision Repair Technician

Collision Repair Estimator

### ASE Certification Details

Test	Description	Expiration Date	Status
B6	Damage Analysis & Estimating Recert	12/31/2025	Current
B4	Structural Analysis & Repair	06/30/2022	Current

To become ASE certified, you must pass an ASE test and have the required amount of relevant hands-on work experience. You can download the Work Experience form at [www.ase.com/expform](http://www.ase.com/expform)

Any expired certification can be reinstated by taking the corresponding recertification test. If you have any questions, please contact us.



## My Professional Development

**NAME :** RJ Sweeney

**Platinum Status:** Not Platinum

**I-CAR ID :** 2705857

**PDP Roles:** Structural Technician, Auto Physical Damage Appraiser, Refinish Technician, Non-Structural Technician, Estimator, Mechanical Technician, Electrical/Diagnostics Technician, Production Management

## My Training Status

### Platinum

PDP Role	Training Required	Platinum Renewal Date	Courses Completed/Total Courses				Annual Training Renewal Date
			PL1	PL2	PL3	Annual Training	
Non-Structural Technician	PL1		19/23	9/15	Completed	Completed	10/3/2021
Refinish Technician	PL2		Completed	3/5	2/5	Completed	10/3/2021
Structural Technician	PL1		9/10	2/9	0/4	Completed	10/3/2021
Auto Physical Damage Appraiser	PL1 Gap, PL2 Gap		22/28	10/12	2/4	0/6	3/31/2022
Estimator	PL1		19/22	13/16	5/10	Completed	10/6/2021
Production Management	PL1		9/18	2/10	Completed	Completed	10/6/2021
Electrical/Diagnostics Technician	PL1		9/10	2/11	0/2	Completed	10/6/2021

Mechanical Technician	PL1		11/14	6/23	2/11	Completed	10/6/2021
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### My Affiliations

Network Partners	Network Id	Affiliated Date
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### My Certifications

Certification Name	Active	Renewal Date	Completion Date
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### My Knowledge And Skills Area

#### Non-Structural Technician ProLevel 1

Knowledge And Skill	Course Name	Status	Completion Date	Provider Name
Select personal protection equipment	Hazardous Materials, Personal Safety and Refinish Safety	Completed	01/24/2013	
Identify vehicle construction materials	Damage Analysis of Advanced Materials	Completed	11/30/2012	
Practice workplace safety	Hazardous Materials, Personal Safety and Refinish Safety	Completed	01/24/2013	
Protect vehicle during repairs	Hazardous Materials, Personal Safety and Refinish Safety	Completed	01/24/2013	
Comply with environmental protection regulations	Hazardous Airborne Pollutant Reduction	Completed	04/15/2016	
Comply with environmental protection regulations	Liquid and Solid Hazardous Waste Storage and Disposal Overview	Completed	04/13/2016	