

Raymond John Sweeney

Personal Information

Address

Alpharetta, Ga 30004

Phone

770-675-1828

E-mail

WCA@WreckCheckAtlanta.com

Websites

www.wreckcheckatlanta.com

www.thebestautobroker.com

Education

August/2003 – May/2007

Bachelor of Science and Business Administration

Auburn University - Auburn, AL

I - Car Classes Classification

AHS01e Advanced High Strength Steel

Air02e Air Conditioning Part 1

Air03e Air Conditioning Part 2

ALT01e Electric & Hybrid Vehicles

ALT02 Hybrid and Alternative Vehicles

AP035E01 Determining Overall Vehicle
Repairability

AP050E01 Processing Vehicle Salvage

CFR01e Introduction to Carbon Fiber

CYC01v Overview of Cycle Time

Improvement for the Collision Repair
Process

DAM01e Vehicle Identification,

Estimating Systems, and Terminology

DAM03e Mechanical Systems Analysis

DAM05e Aluminum Panels and

Structures Damage Analysis

DAM06v Steering and Suspension

Damage Analysis

DAM07e Damage Analysis of Advanced

Automotive Systems

DAM08e Advanced Materials Damage

Analysis

DAM09e Hail, Theft Vandalism Damage
Analysis

DAM10e Exterior Panels Damage Analysis

DAM12e Steel Structures Steel Structures

Damage Analysis

DAM13e Basic Electronics Damage

Analysis

Professional Experience

Mar 2017 -
Current

Owner

Wreck Check Atlanta, Atlanta, GA

Currently perform duties as the ASE Certified Estimator, ASE Certified Structural Technician, I-CAR Platinum Auto Physical Damage Appraiser, I-Car Platinum Refinish Technician, and a Licensed Auto Damage Appraiser in North and South Carolina.

- Successfully assist clients in the recovery of over 2,000 Diminished Value and Total Loss claims, along with helping them with Appraisal Clause negotiations.
- Demonstrate good negotiation skills by testifying for clients before Magistrate and State Courts throughout the State of Georgia.
- Prepare Diminished Value Assessments, Gap Insurance Estimates, Total Loss Assessments, and executed post-repair inspections.
- Develop key operational initiatives to drive and maintain substantial business growth.

Aug 2021 -
Current

Owner

Sweeney's Auto Sales, Alpharetta, GA

Perform operations as a licensed used motor vehicle in the State of Georgia.

- Performed sales and purchases for all kinds of used motor vehicles.
- Generated positive results by focusing on customer service and employee development.

Closed sales by overcoming objections, asking for sales, negotiating price and completing purchase contracts

Oct 2016 –
Sept 2017

General Manager

Osborne Bodyworks, Lilburn, GA

- Successfully completed over 500 estimates and repair plans.
- Enhanced operational efficiency and productivity by managing budgets, accounts and costs.
- Developed a results-driven and efficient production system to streamline operations.
- Proficiently negotiated repair costs with Insurance Companies and Customers.
- Managed day-to-day business operations.

July 2016 –
Oct 2016

Front End Estimator and Supplement Coordinator

Performance Auto Collision, Alpharetta, GA

- Completed over 300 estimates and repair plans during the 3-month tenure.
- Adroitly explained repair processes and damages to Insurance Adjusters.
- Developed and maintained courteous and effective working relationships.
- Resolved conflicts and negotiated mutually beneficial agreements between parties.

May 2006 –
Jun 2016

Vice President & General Manager

Cherokee Collision Centers, Marietta | Canton, GA

- Successfully achieved the following numbers by performing diligently in different operations:
 - Completed over 10,000 Repair Plans and Vehicle Estimates.
 - Enhanced sales revenue from \$160,000/month to \$405,000/month.
- Hired, trained, and monitored all new inductees and ensured they started performing exceptionally as soon as possible.
- Implemented 5S, Six Sigma, and Theory of Constraints to streamline operations.
- Successfully received certification for several automobile brands, including Honda, Chevrolet, Acura, General Motors, Infinity, Hyundai, Nissan, Ford and Ford Aluminum.

DAM14e Flood and Fire Damage Analysis
 DAM15 Advanced Steering and Suspension Systems Damage Analysis
 EA025E01 Analyzing Damage from Natural Causes
 EA105E01 Analyzing Fire Damage
 EXT03e Bolted-On Exterior Panels Part 1
 EXT04e Bolted-On Exterior Panels Part 2
 FOM01 Automotive Foams
 GLA01e Moveable Glass
 GLA02e Stationary Glass
 HAP01e Hazardous Airborne Pollutant Reduction
 HEA02e Cooling System Operation and Parts
 HON01e Collision Repair for Honda and Acura Vehicles
 HON10e Using Honda & Acura Service Information
 HON11e Honda & Acura High-Strength Steel Repair
 HON12e Honda & Acura Restraints Collision Repair
 HON14e Honda & Acura Electrical Collision Repair
 HON15e Honda & Acura A/C Collision Repair
 HON16e Honda & Acura TPMS Collision Repair
 HWD01e Hazardous Material Storage and Disposal
 LSC04e Automotive Lighting
 NIO0sE01 Safety Shield Systems
 NIO02E01 Nissan Repair Considerations
 PLA03 Plastic and Composite Repair
 QUA01e Inspecting Repairs for Quality Control
 RCY01e Recycled Parts for Collision Repair
 REF01e Refinishing Equipment
 REF02e Surface Preparation and Masking
 REF04e Detailing
 REF08e Refinish Material Application and Blending
 RF015E01 Masking
 STS01e Cosmetic Straightening Steel
 STO60E01 Advanced High-Strength Steel
 TRM02e Removing and Installing Hardware Interior Trim
 TRM03e Removing and Installing Exterior Trim, Pinstripes, and Decals
 WCS06e Steel GMA(MIG) Welding Theory
 WKRO1v Hazardous Materials, Personal Safety, and Refinish Safety
 WNW01e Wind Noise and Water Leak
 VT245E01 Using Vehicle Maker Repair Procedures
 VT019E01 Vehicle Technology and Trends 2019
 VT215E01 Camera Calibration, Inspection, & Initialization Requirements
 VT265E01 Post Repair Advanced Driver Assistance Systems (ADAS) Testing
 VT018E01 Vehicle Technology and Trends 2018
 Parts and Hardware Storage
 Applying Your Diagnostic Skills 2
 Windshields and Advanced Driver Assist Systems Testing
 Understanding Refinish Defects Part 1
 Understanding Refinish Defects Part 2
 Vehicle Construction Material Types

Jun 2003 –
 May 2007

- Devised results-focused procedures for autobody repair (front office and production).
- Responsible for managing the company's website, social media channels, and SEO practices.
- Demonstrated sound capabilities in all three estimating systems (ADP, CCC, and Ultra mate).

Used Car Internet Sales Manager

Gene's Machines, Marietta, GA

- Created spreadsheets using Microsoft Excel for daily, weekly and monthly reporting.
- Sold used to customers online.
- Carried out day-day-day duties accurately and efficiently.
- Drove operational improvements, which resulted in savings and improved profit margins.

Licenses

Licensed Used Motor Vehicle Dealer: License No UCAR049925
 South Carolina Auto Physical Damage Appraiser: License No. 19208556
 North Carolina Motor Vehicle Damage Appraiser: License No. 19208556
 I-CAR Auto Physical Damage Appraiser: ID No. 2705857
 ASE Certified Structural Analysis & Damage Repair: ID No. 1965-0673 (Expired June 2022)
 ASE Certified Damage Analysis & Estimating: ID No. 1965-0673
 Mobile Air Conditioning Society Certified (MACS): No. 1119724
 I-CAR Platinum Individual: ID No. 2705857

Professional Affiliations and Training

AzkoNobel: Process Centered Environment (PCE) Boot Camp
AzkoNobe: Process Centered Environment (PCE) Users Group Participant
AzkoNobel: National Performance Group Meeting Participant
 Discover Leadership Training: Game Changer Program Participant
AzkoNobel: S5 Class

Professional Attributes

Quality Control Management
 Lean Management Implementation
 Coaching and mentoring
 Business development
 Business planning
 Project management
 Staff management
 Negotiation
 Operations management
 Financial management
 Relationship building
 Microsoft Office Suite
 Other Technical Tools (ABS Management, Summit CRS Management, CCC One Management, Profitnet, Alldata, PMCLogic, PartsTrader, OEConnection)



STATE OF GEORGIA

BRAD RAFFENSPERGER, Secretary of State
State Board of Registration of Used Motor Vehicle Dealers
and Used Motor Vehicle Parts

LICENSE NO. UCAR049925

Sweeney's Auto Sales

Raymond John Sweeney

12600 Deerfield Parkway Suite 100 Room 1017

Alpharetta GA 30004

Used Motor Vehicle Dealer

Broker

EXP DATE - 03/31/2022 Status: Active

Issue Date: 11/23/2021

A pocket-sized license card is below. Above is an enlarged copy of your pocket card.

Please make note of the expiration date on your license. It is your responsibility to renew your license before it expires. Please notify the Board if you have a change of address.

Wall certificates suitable for framing are available at cost, see board fee schedule. To order a wall certificate, please order from the web site – www.sos.ga.gov/plb.

Please refer to Board Rules for any continuing education requirements your profession may require.

Georgia State Board of Professional Licensing

237 Coliseum Drive

Macon GA 31217

Phone: (404) 424-9966

www.sos.ga.gov/plb

Sweeney's Auto Sales
1525 Horse Shoe Creek Lane
Cumming GA 30041



STATE OF GEORGIA

BRAD RAFFENSPERGER, Secretary of State

Georgia State Board of Registration of Used Motor Vehicle Dealers
and Used Motor Vehicle Parts

License No. UCAR049925

Sweeney's Auto Sales

Raymond John Sweeney

12600 Deerfield Parkway Suite 100 Room 1017

Alpharetta GA 30004

Used Motor Vehicle Dealer

Broker

EXP DATE - 03/31/2022 Status: Active

Issue Date: 11/23/2021



ASE Certification Status

Sweeney, Raymond J.
Cumming, GA 30041-8167
ASE ID: ASE-1965-0673

Created: March 06, 2023

7:24:00 PM

This individual currently has the ASE certification status shown below:



Current ASE Designations

Certificates
Collision Repair Estimator

ASE Certification Details

Test	Description	Expiration	Status
84	Structural Analysis & Repair	06/30/2022	Expired
86R	Damage Analysis & Estimating Recert	12/31/2025	Current

To become ASE certified, you must pass an ASE test and have the required amount of relevant hands-on work experience. Refer to the ASE Work Experience Requirements Important Information section for details or submit the ASE Work Experience Form at <https://workexp.ase.com>.

An expired certification can be reinstated by taking and passing the corresponding recertification test. Please contact us if you have any questions.

Sincerely,

ASE Customer Service

800-390-6789

703-669-6609

contactus@ase.com



My Professional Development

NAME : RJ Sweeney

Platinum Status: Not Platinum

I-CAR ID : 2705857

PDP Roles: Structural Technician, Auto Physical Damage Appraiser, Refinish Technician, Non-Structural Technician, Estimator, Mechanical Technician, Electrical/Diagnostics Technician, Production Management

My Training Status

Platinum

PDP Role	Training Required	Platinum Renewal Date	Courses Completed/Total Courses				Annual Training Renewal Date
			PL1	PL2	PL3	Annual Training	
Non-Structural Technician	PL1	19/23	9/15	Completed	Completed	10/3/2021	
Refinish Technician	PL2	Completed	3/5	2/5	Completed	10/3/2021	
Structural Technician	PL1	9/10	2/9	0/4	Completed	10/3/2021	
Auto Physical Damage Appraiser	PL1 Gap,PL2 Gap	22/28	10/12	2/4	0/6	3/31/2022	
Estimator	PL1	19/22	13/16	5/10	Completed	10/6/2021	
Production Management	PL1	9/18	2/10	Completed	Completed	10/6/2021	
Electrical/Diagnostics Technician	PL1	9/10	2/11	0/2	Completed	10/6/2021	

Mechanical Technician	PL1		11/14	6/23	2/11	Completed	10/6/2021
-----------------------	-----	--	-------	------	------	-----------	-----------

My Affiliations

Network Partners	Network Id	Affiliated Date
------------------	------------	-----------------

My Certifications

Certification Name	Active	Renewal Date	Completion Date
--------------------	--------	--------------	-----------------

My Knowledge And Skills Area

Non-Structural Technician ProLevel 1

Knowledge And Skill	Course Name	Status	Completion Date	Provider Name
Select personal protection equipment	Hazardous Materials, Personal Safety and Refinish Safety	Completed	01/24/2013	
Identify vehicle construction materials	Damage Analysis of Advanced Materials	Completed	11/30/2012	
Practice workplace safety	Hazardous Materials, Personal Safety and Refinish Safety	Completed	01/24/2013	
Protect vehicle during repairs	Hazardous Materials, Personal Safety and Refinish Safety	Completed	01/24/2013	
Comply with environmental protection regulations	Hazardous Airborne Pollutant Reduction	Completed	04/15/2016	
Comply with environmental protection regulations	Liquid and Solid Hazardous Waste Storage and Disposal Overview	Completed	04/13/2016	